

The Daily GRAIN DEALERS JOURNAL

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Vol. XII. No. 12.

MILWAUKEE, WIS., JUNE 22, 1904.

IF PAID IN ADVANCE,
ONE DOLLAR PER YEAR.

Officers and Directors Grain Dealers' National Association.



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NATURAL OATS

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Are you getting our daily card prices? They may be had for the asking, and may often be servicable. Write us and your name will be put on our quoting list.

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Milwaukee, Herman Building, Wm. C. Duell, Mgr.

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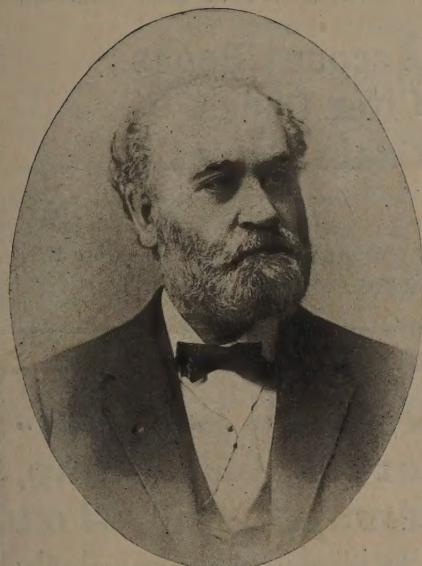
ESTABLISHED 1865

L. EVERINGHAM & Co.

Suite 80, Board of Trade, Chicago

Commission Merchants

Consignments and Orders for Futures
Solicited.



Mr. Everingham
will be glad to
greet his many
old friends at the
meeting and make
new ones.

"Do Not Forget."

Milwaukee
Office,
17 Chamber of
Commerce

LONG DIST. PHONE HARRISON 400

T. D. RANDALL & COMPANY

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HAY AND GRAIN

92 BOARD OF TRADE BUILDING

T. D. Randall
C. H. Randall
H. L. Randall

WRITE US FOR TRI-WEEKLY QUOTATIONS

ESTABLISHED 1852

Chicago

Few have all they need

and

None have all they want

We are of the NONE

We Want Your Trade

THOMAS BENNETT & Co.

68 Board of Trade
Chicago

Solicit your consignments and
orders in futures.

Peavey Grain Company



WAREHOUSEMEN
RECEIVERS AND SHIPPERS
COMMISSION
GRAIN AND PROVISIONS

Orders Executed in all Markets.

MEMBERS:

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Office, 79 Board of Trade,
CHICAGO

Gerstenberg & Co.
COMMISSION
MERCHANTS
CHICAGO

Personal Attention Given to Selling
Grain and Seeds by Sample

BARLEY A SPECIALTY

Orders for Future Delivery Solicited
TRY US AND YOU WILL BE WELL PLEASED

W. R. MUMFORD CO.
RECEIVERS-SHIPPERS-COMMISSION
Grain, Seed, Hay, Flour, Millseed

Order in FUTURES Executed in all Markets
LIBERAL ADVANCES ON CONSIGNMENTS
Members of the Different Boards of Trade

CHICAGO, 428-430 Rialto Building
MINNEAPOLIS, 79 Chamber of Commerce
ST. LOUIS, 301 Chamber of Commerce
Offices also at Kansas City and Milwaukee

The GRAIN DEALERS JOURNAL.

W. H. MERRITT & CO.
Grain Buyers & Shippers
 CORRESPONDENCE SOLICITED.
 87 Board of Trade, CHICAGO, ILL.

E.L.WELCH & CO.
 Minneapolis, Minn.
GRAIN.
 Consignments and Correspondence Solicited.
 Liberal Advances. Prompt Returns.
 DULUTH CHICAGO MILWAUKEE

Columbus Grain & Elevator Co.,
 Columbus, Ohio.
Oats a Specialty.
 Correspondence Solicited.
 Proprietor of Columbus Transfer Elevator.

YOUR INTERESTS in the CHICAGO MARKET

Will receive most careful attention if placed with us. TRY IT.

W. F. JOHNSON & Co.
 59 Board of Trade
CONSIGNMENTS SOLICITED
 Orders for Future Delivery Promptly Executed.

BOOKS FOR GRAIN DEALERS

Account Books
Cifer Codes
Grain Tables

can be examined at the Grain Dealers Journal booth.
 Leave your orders and books will be shipped
 promptly from Chicago office.

A. G. TYNG.

D. D. HALL.

TYNG, HALL & CO.
 Grain and
 Commission **Merchants**

Rooms 33 and 35
 CHAMBER OF COMMERCE
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Ernst-Davis Grain Co.

Orders for Grain for future delivery
 executed in any market. Consign-
 ments given special attention. . . .

Members Kansas City Board of Trade, Chica-
 go Board of Trade and St. Louis Merchants
 Exchange.

KANSAS CITY, MO.

PEORIA is the Best Mar-
 ket for your Damp,
 Damaged and Hot
 Corn. It is also a particularly
 good market for Choice Rye
 and Winter Wheat, and for
 all sorts of Corn, Oats and Rye.
 If you want service backed up
 by Experience, Responsi-
 bility and Hard Work, then
 ship to

P.B. & C.C. MILES

Grain Commission Merchants

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Established 1875.

Van Tassell Grain Co.

GRAIN MERCHANTS

PEORIA,

ILLINOIS

ESTABLISHED 1864.

I. H. LOWRY & CO.,

Grain Commission Merchants

64 Mitchell Building

BRANCH HOUSES: MILWAUKEE, WIS.
62 Wheeler Bldg., Chicago, Ill.
821-22-23 Chamber of Commerce, Minneapolis.

Clover Seed

OUR SPECIALTY

Also Track Buyers of Grain

Crabbs & Reynolds

Crawfordsville, Ind.

CHAS. R. LULL

43-44 Chamber of Commerce Bldg.

MILWAUKEE

SHIPPER OF

GRAIN

Flour and Feed

Will make track bids on all kinds of grain
and solicit samples and correspondence

Choice Milling Wheat a Specialty

J. R. MARFIELD, Pres.

WM. GRIFFITHS, Vice-Pres.

C. D. TEARSE, Sec'y-Treas.

Marfield-Griffiths Co.

GRAIN COMMISSION

511 New Chamber of Commerce Building
MINNEAPOLIS, MINN.

DULUTH

CHICAGO

MILWAUKEE

Correspondence Solicited

The GRAIN DEALERS JOURNAL.

E. W. BAILEY & CO.

Commission Merchants

GRAIN, SEEDS and PROVISIONS

72 BOARD OF TRADE

CHICAGO

We are represented at this meeting by our Mr. A. E. Wood, who would be pleased to meet all regular grain dealers.

F. E. WINANS

GRAIN and FIELD

SEEDS

COMMISSION MERCHANTS

6 Sherman Street, CHICAGO

Timothy Seed a Specialty

Barley, Oats, Wheat, Corn, Rye, Timothy, Clover, Flax, Hungarian Millet.

Wm. H. Lake

Jno. A. Rogers

Edw. P. McKenna

Telephone 2242 Harrison

W. H. LAKE & CO.

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We Solicit Your Consignments and Orders in Futures

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St. Louis Merchants Exchange
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6 and 8 SHERMAN ST.,

Chicago

H. H. FREEMAN & CO.

Commission Merchants

GRAIN, HAY, STRAW

66 BOARD OF TRADE, CHICAGO

MEMBERS: Chicago Board of Trade
National Hay Association

Market Reports Furnished on Application

REFERENCES: Dun and Bradstreet Commercial Agencies
Fort Dearborn National Bank

L. R. FYFE

L. H. MANSON

Stocks, Bonds, Coffee, Cotton

54-56 Board of Trade Bldg., Chicago
Minneapolis — St. Louis — Milwaukee

H. M. Paynter in charge of Cash Grain Department.

Stock Orders executed on New York Stock Exchange over private wires.
Members Chicago Board of Trade, Milwaukee Chamber of Commerce.

The Post or Journal, containing our Daily Market Letter, in which appears Chicago Board of Trade continuous quotations from the opening to the close of business, will be sent free upon application.

COME AND SEE US, ROOM 254 THE PLANKINTON.

GRAIN DEALERS JOURNAL

Published on the

10th and 25th of Each Month

BY THE

GRAIN DEALERS COMPANY

255 La Salle Street,
Chicago, Ill.

CHARLES S. CLARK, Manager.

Subscription Rates

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One Year \$1.50; Six Months 75 cents; Single
Copies 10 cents.

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Union, postage prepaid, \$2.00 per year.

A Red Wrapper on your Journal means
your subscription has expired.

Advertising Rates

furnished on application. The advertising
value of the Grain Dealers Journal as a
medium for reaching the grain dealers and
elevator men of the country is unquestioned.
The character and number of advertise-
ments in its columns tell of its worth.

Letters

on subjects of interest to those engaged in
the grain trade, and trade news items are
always welcome.

Entered at Chicago, Ill., Post Office as
Second Class Matter.

MILWAUKEE, WIS., JUNE 22, 1904.

ASS'N politics is getting warm.

MICROBES in the water. Look out.

DID YOU find the bright spot. It is
here.

BALTIMORE'S badge will be even more
ornate than usual.

IF YOU want a cordial handshake, try
E. H. Culver's brand.

DO NOT miss the excursion on the lake
Friday afternoon.

MINNEAPOLIS markets and samples
will be shown in Parlor B.

"DOCTOR OF HARMONY" is a new
title worn by Sec'y Wells.

NOT only all Milwaukee, but even the
weather man is hospitable.

THE Indianapolis delegation includes
Sec'y C. B. Riley and Bert Boyd.

JOHN W. SNYDER, first vice-president,
has declined to be a candidate for presi-
dent.

THE number of advance arrivals gives
encouraging promises of a large attend-
ance.

GRADING on the percentage system
merits the enthusiastic support of every
dealer.

THE local committee has provided
everything except pink trading stamps for
the ladies.

MICHIGAN Grain Dealers' Association
will hold its annual meeting at Lansing,
July 7 and 8.

BOOKS for Grain Dealers at the Grain
Dealers Journal booth, entrance to the
meeting room.

THE big event of the local committee's
entertainment will be the excursion Fri-
day afternoon.

REPORT of Committee on Constitution
and By-Laws merits reading before you
attempt to discuss it.

BUT really isn't it Milwaukee hospital-
ity which ought to make Milwaukee fa-
mous, instead of its beer?

MORE ladies are already in attendance
than have attended any of the preceding
meetings of the Nat'l Ass'n.

JAS. A. CONNOR of Connor Bros., St.
Louis, is here. Came from Chicago by
boat, but failed to get seasick.

OHIO Grain Dealers will hold their an-
nual meeting at Put-in-Bay June 28, 29
and 30. Go and take your wife.

TO-DAY is the longest day of the year,
so you will have no excuse for not doing
well, all or everyone you have to do.

THE Minneapolis delegation will arrive
on a special train this morning via the
Chicago & North-Western Railway.

SEC'Y WATROUS of the Business
Men's League will supply you with any-
thing you want. See him everywhere.

TIME of next meeting shud be settled
at this meeting, then there will be no
change and less room for dissatisfaction.

FRED MAYER is distributing souvenirs
of his own handiwork, in the form of a
water color entitled "Against the Grain."

NATIONAL BOARD OF TRADE DEL-
EGATES: Geo. H. D. Johnson, Milwau-
kee, Wis.; E. L. Rogers, Philadelphia, Pa.

IF YOU want to see a bicycle race that
will make you dizzy, even tho' you be
sober, ask Fred Mayer, Zahm's Red Letter
man.

Send a copy of the Daily Grain Deal-
ers Journal to your friends in the trade
at home. Then will they know you are
here.

S. S. TANNER was heard to remark that
the Grain Dealers' prom. would be
from Pabst to Schlitz and from Schlitz
to Pabst.

B. A. LOCKWOOD, the third President
of the Ass'n; M. McFarlin, and Mr.
Mueller of Des Moines will arrive this
a. m.

ANDY KUHL wants to know how much
beer a 2-year-old Milwaukee hen drinks in
ten days, if Anne was 17 when Mary
was 10.

NEW ORLEANS has royal blue badges,
richly decorated with gilt tassel and die
stamped crescent, "NEW ORLEANS
NEXT."

BEFORE grain dealers try a high ball
they must view Picture No. 148, Layton
Art Gallery, "The Unevolved Club Man of
the Period."

D. E. McGRAW, representing the Mc-
Cord Book Co., is at the Plankinton with
sample copies of Wheat, Oats and Corn
Calculators.

THE JAIL is right near the Court
House. (See the map in this number.)
The breweries have been moved out into
the lake for this occasion.

WONDER if J. P. Woolford will favor
the delegates with his song, "Hiawatha,"
that made such a hit at the Decatur meet-
ing. We ho-o-o-o-pe he will.

ALL representatives of this journal
wear a large corn-colored badge bearing
the words "GRAIN DEALERS JOUR-
NAL." Tell them what you have to say.

REMEMBER the punishment inflicted
upon "Lottie," and refrain from sending
personal letters to those in attendance.
Lottie is dead, but her John is coming.

LEST YOU FORGET, we wish to re-
mark it will pay you well to keep posted
regarding what is going on in the trade.
Leave your name and money at the Grain
Dealers Journal booth.

MILWAUKEE evidently believes in the
"real" in art. Her Art Gallery exhibits
a leg of lamb, roast of beef, poached eggs,
but not any pretzels and beer. Why this
oversight?

LADIES were not overlooked by the
local committee, which sent out invitations
calling attention to the fact that "Special
preparations have been made to entertain
visiting ladies."

DELEGATIONS bringing brass bands,
or in fact any bands other than those in
their hats, will please leave them with
the clerk of the hotel until the third day,
when they will be admitted everywhere.

NOW that you have arrived safely, give
your name, home and Milwaukee address
to any of the Grain Dealers Journal rep-
resentatives and the Journal will tell
everyone in attendance about it tomorrow
morning.

THE Grain Dealers Journal is repre-
sented by Charles S. Clark, R. R. Rossing,
H. R. Phillips, Victor Nelson and Miss
McCall. Matter for publication in to-
morrow's daily can be given to any of
them.

NEW ORLEANS Board of Trade has
prepared a special circular, which will be
distributed by the members of its dele-
gation, telling of the Crescent City as a
Grain Market, and inviting the Ass'n to
"Meet with us in 1905."

PINK "Delegate" badges are to be worn
ONLY by affiliated members, and white
"Delegate" badges ONLY by regular mem-
bers. If those in attendance will respect
the intentions of the officers in this mat-
ter then will the badges serve their pur-
pose.

If grain dealers wish to appreciate the
art side of their business they must view
the golden grain in the Layton Art Gal-
lery, Pictures Nos. 1, 39, 21, 4 and 22.

At least tell your wife that if she goes
she can see an Inness, a Dupre, Rosa Bon-
heur and a Sir Frederick Leighton.

MILWAUKEE was discovered just one
hundred years ago to-day by two French
explorers by the name of Juliette le Pabst
and Julian le Slitts, who immediately es-
tablished a thirst cure and a city im-
mediately sprang into existence. Its
growth has been retarded only by the lake
and the need of citizens. The city is not
cleaned especially for this occasion, it is
always so.

READ B. A. N.'s "Suggestions for the
Improvement of Arbitration Procedure."
They merit careful consideration. If the
arbitration feature of ass'n work is to
continue to prove attractive to members
of the trade, every precaution must be
taken to prevent injustice being done in
the name of Arbitration. Injustice may
be prevented, but never relieved after it
is inflicted.

The GRAIN DEALERS JOURNAL.

Milwaukee—"Down Town."

WEST

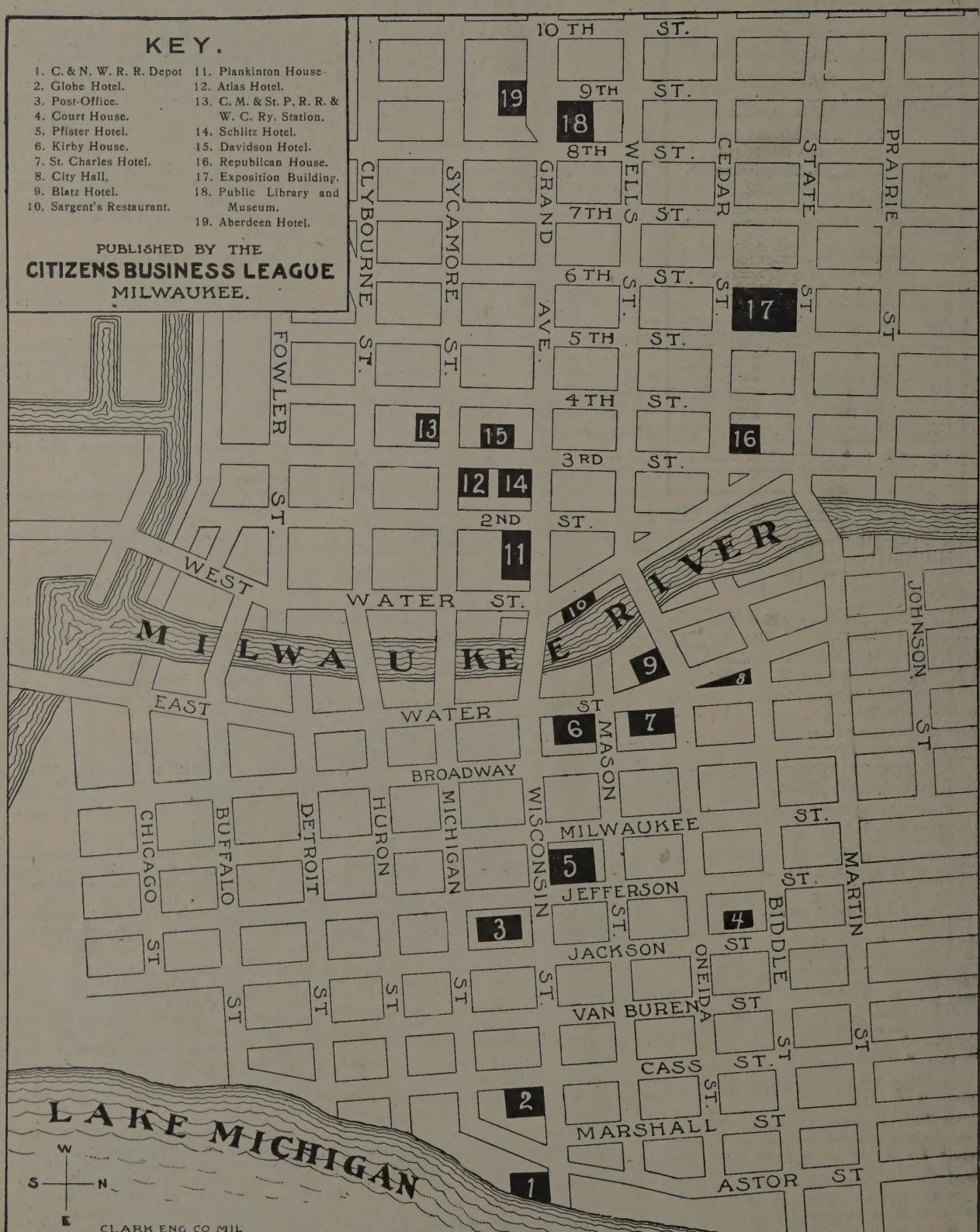
KEY.

1. C. & N. W. R. R. Depot
2. Globe Hotel.
3. Post-Office.
4. Court House.
5. Pfister Hotel.
6. Kirby House.
7. St. Charles Hotel.
8. City Hall.
9. Blatz Hotel.
10. Sargent's Restaurant.
11. Plankinton House.
12. Atlas Hotel.
13. C. M. & St. P. R. R. & W. C. Ry. Station.
14. Schlitz Hotel.
15. Davidson Hotel.
16. Republican House.
17. Exposition Building.
18. Public Library and Museum.
19. Aberdeen Hotel.

PUBLISHED BY THE
CITIZENS BUSINESS LEAGUE
MILWAUKEE.

SOUTH

NORTH



Ladies Program.

WEDNESDAY, JUNE 22nd.

Reception at the Plankinton House Parlors from 3 p. m. to 6 p. m. Music and refreshments.

Evening at the Exposition. Brooks' Band.

THURSDAY, JUNE 23rd.

Carriage ride 10:30 to 1 p. m. Dinner at the Pfister.

Evening: Concert at the Chamber of Commerce.

FRIDAY, JUNE 24th.

Trolley ride 10:30 a. m. to Whitefish Bay, with refreshments.

Lake ride, 2 p. m. Refreshments.

Executive Committee—Mrs. S. W. Tallmadge, Chairman; Mrs. D. S. Rose, Mrs. John Buerger, Mrs. Frank Teegearden, Mrs. A. K. Taylor, Mrs. J. H. Crittenden, Mrs. C. W. L. Kassuba, Mrs. M. G. Rankin, Mrs. C. R. Lull, Mrs. J. A. Mander.

Mrs. D. S. Rose, Honorary Receiving Lady at the reception.

Receiving with her are the following ladies: Mrs. S. G. Courteen, Mrs. B. G. Ellsworth, Mrs. Geo. H. D. Johnson, Mrs. J. W. Bass, Mrs. E. C. Wall, Mrs. R. Nunnemacher, Mrs. J. P. Murphy, Mrs. Oscar Mohr, Mrs. Robert Krull, Mrs. C. A. Chapin, Mrs. Patrick Cudahy, Mrs. Clark Fagg, Mrs. H. F. Franke, Mrs. G. W. Strohmeyer, Mrs. Lloyd Eberhart, Mrs. John Kern, Mrs. F. J. Kipp, Mrs. Frank Knowles, Mrs. Fred Kasten, Mrs. C. C. Rogers.

Open House Thursday Evening.

Several of the local firms will keep open house at their offices in the Exchange building Thursday evening during the promenade concert and reception. Call and look at the ceilings.

Register Now.

WHEN you register at the G. D. N. A. headquarters, Plankinton Hotel, you will be given an envelope containing three tickets and an official badge admitting you to the trading floor of the Chamber of Commerce and to the meeting hall.

Also an invitation to inspect one of the largest flour mills of the Northwest.

REGISTER NOW.

The Grain Dealers March and Two-Step.

The Grain Dealers March and Two-Step is the title of an entrancing conception by Kirby A. Tallmadge. The front cover of the music is decorated with a photograph of the Milwaukee Chamber of Commerce grain pit in action.

The Committee of Arrangements has prepared 2,000 copies of the music for free distribution among the visitors.

The Lake Excursion.

The real treat of the local committee will be given Friday afternoon, when all visitors will be given an excursion on Lake Michigan, the Pere Marquette Steamship Co. having proffered the flagship of its fleet, the "Pere Marquette 18."

Music will be furnished by Claudio's Brass Band of 40 pieces.

Refreshments will be served on the upper deck of the boat by the ladies' committee to the ladies. On the lower deck a genuine Dutch lunch will be served.

The Program of the Eighth Annual Meeting of the Grain Dealers Nat'l Ass'n is as follows:

WEDNESDAY, 1:30 p. m.

Invocation Rev. A. A. Kiehle
Welcome to State. Gov. R. M. LaFollette
Welcome to City Mayor David S. Rose
Response for the Association
..... M. F. Dunlap, O'Fallon, Mo.
President's Address
..... H. S. Grimes, Portsmouth, O.
Appointment of Committees.
Secretary's Annual Report
..... Geo. A. Stibbens, Chicago, Ill.
Secretary's Financial Report.
Adjournment at 5 p. m.

WEDNESDAY, 7:30 p. m.

Commercial Integrity
..... Guy D. Goff, Milwaukee, Wis.
Report of Advisory Committee
..... G. A. Wells, Des Moines, Ia.
Stereopticon Lecture
..... R. B. Watrous, Milwaukee, Wis.
Adjournment 10 p. m.

THURSDAY, 9 a. m.

Report of the Arbitration Committee Jay A. King, Nevada, Ia.
Congressional Work
..... John B. Daish, Washington, D. C.
Report Grain Car Equipment Committee H. A. Foss, Chicago, Ill.
Report of Trade Rules Committee C. A. Burks, Decatur, Ill.
Reading of Legal Opinion Defining Responsibility of the Railroads on Shipments of Grain Delayed in Transit By the Secretary
Report of Committee on Constitution and By-Laws. J. A. King, Nevada, Ia.
Adjournment 12 m.

THURSDAY, 1:30 p. m.

Report of Executive Committee of Interstate Commerce Convention on Progress of Legislation Giving Greater Effectiveness to Interstate Commerce Act
..... E. P. Bacon, Milwaukee, Wis.

Report of Resolution Committee.

Report of Grain Improvement Committee J. L. McCaul, Minneapolis
Report of Legislation Committee
..... Chas. England, Baltimore
Report of Transportation Committee
..... S. W. Yantis, Buffalo

Report of Auditing Committee.

Report of Nomination Committee.

Election of Officers.

Adjournment sine die.

Meeting of the New Board of Directors.

A thorough discussion will follow each address and every delegate is requested to be prepared to participate.

FRIDAY.

Friday will be devoted to sightseeing and pleasure.

Information Free.

If you want anything just stop one of the local committee wearing a badge marked "EXECUTIVE COMMITTEE," or "RECEPTION COMMITTEE."

Address of Welcome.

Ladies und Grain Dealers you bin welcome; more as ein hundred dimes welcome. Ve bin drying to git you here for much yeers already yet.

Ve vant to show you vat ve do mit all de grain, vat ve from you buy. Ve get fat mit it, nicht?

Ve vant to show you how ve der city make famous.

Ve vant you to have a goot time und enjoy yourselves.

Ve bin glad you bring your fräus. They sind happy, ve like it, und you be better boys.

Ve haf aboud much as vier tousand dollar to gif you der goot dime und got big lot kommiddees to see dat you und your fräus keep going.

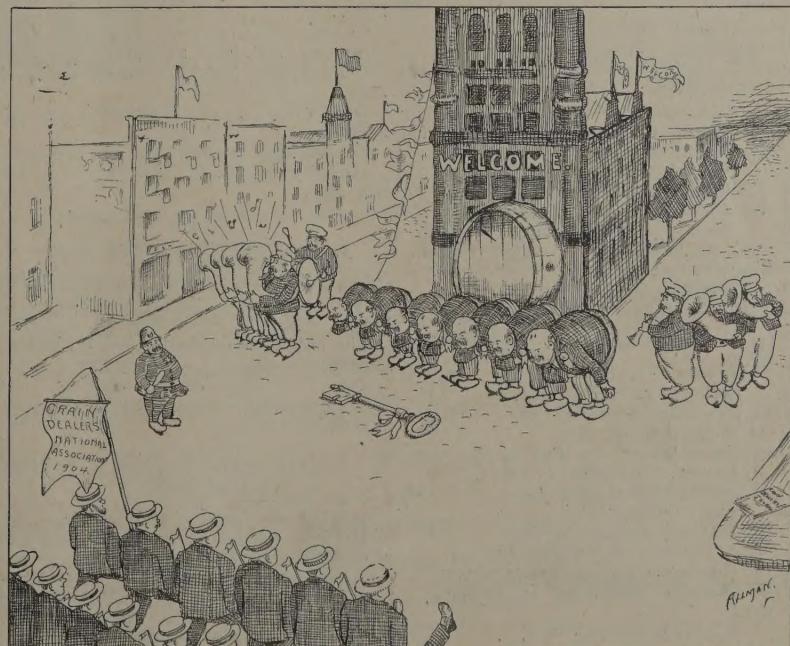
Der city is yours, take it und keep it vile you bin here.

Ve vish dose meetings be successful, und everybody haf such goot dimes you not vant go home agen.

Ve tank you for kommen.

Gesundheit.

Not by Order of Der Kommiddee.



The GRAIN DEALERS JOURNAL.

Officers and Committees Grain Dealers' National Association, 1903-1904.

President—H. S. Grimes, Portsmouth, O.
First Vice-President—John W. Snyder,
Chamber of Commerce, Baltimore, Md.
Second Vice-President—L. Cortelyou, Mus-
cotah, Kansas.

Secretary-Treasurer—Geo. A. Stibbens, 98
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BOARD OF DIRECTORS.

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Board of Trade, Chicago, Ill.

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D. Hunter, Hamburg, Iowa.

H. E. Halliday, Cairo, Ill.

F. P. Lint, Atchison, Kansas.

C. B. Jenkins, Marion, Ohio.

A. E. Reynolds, Crawfordsville, Ind.

J. C. Robb, Kingfisher, O. T.

Thomas Torrison, Manitowoc, Wis.

G. J. Gibbs, Clifton, Texas.

C. E. Patterson, Battle Creek, Mich.

M. F. Swanston, Michigan City, N. Dak.

A. F. Brenner, Minneapolis, Minn.

EXECUTIVE COMMITTEE.

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I. P. Rumsey, Chicago, Ill.

A. F. Brenner, Minneapolis, Minn.

Jay A. King, Nevada, Iowa.

Geo. A. Stibbens, Chicago, Ill.

ARBITRATION COMMITTEE.

Jay A. King, Chairman, Nevada, Iowa.

W. T. McCray, Kentland, Ind.

A. Gerstenberg, 304 Traders Bldg., Chi-
cago.

TRANSPORTATION COMMITTEE.

S. W. Yantis, Chairman, Buffalo, N. Y.

M. McFarlin, Des Moines, Iowa.

G. L. Graham, St. Louis, Mo.

W. M. Bell, Milwaukee, Wis.

A. Leonhardt, New Orleans, La.

TRADE RULES COMMITTEE.

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F. B. Wells, Minneapolis, Minn.

F. O. Paddock, Toledo, Ohio.

C. D. Jones, Memphis, Tenn.

W. S. Washer, Atchison, Kansas.

LEGISLATION COMMITTEE.

Chas. England, Chairman, Baltimore,
Md.

Geo. F. Reed, Boston, Mass.

G. J. Gibbs, Clifton, Texas.

John B. Daish, Washington, D. C.

Daniel P. Byrne, St. Louis, Mo.

GRAIN CAR EQUIPMENT COMMITTEE.

H. A. Foss, Chairman, 90 Board of
Trade, Chicago, Ill.

F. O. Paddock, Toledo, Ohio.

T. R. Ballard, St. Louis, Mo.

S. W. Yantis, Buffalo, N. Y.

W. T. McCray, Kentland, Ind.

W. N. Eckhardt, 321 Western Union
Bldg., Chicago, Ill.

G. A. Stibbens, Chicago, Ill.

ADVISORY COMMITTEE.

Geo. A. Wells, Chairman, Des Moines,
Iowa.

C. F. Prouty, Kingfisher, O. T.

F. J. Smiley, Topeka, Kansas.

C. B. Riley, Indianapolis, Ind.

M. G. Ewer, Detroit, Mich.

Chas. Barta, Mapes, No. Dak.

H. B. Dorsey, Weatherford, Texas.

J. J. Quinn, Minneapolis, Minn.

Geo. Beyer, Decatur, Ill.

J. W. McCord, Columbus, Ohio.

G. C. J. Spoerri, Milwaukee, Wis.

GRAIN IMPROVEMENT COMMITTEE.

J. L. McCaull, Chairman, Minneapolis,
Minn.

E. P. Bacon, Milwaukee, Wis.

Lee Lockwood, Des Moines, Iowa.

COMMITTEE ON NEW MEMBERS. LOCAL CHAIRMEN.

C. Knox, Toledo, Ohio.

R. S. McCague, Pittsburgh, Pa.

Walter Kirwan, Baltimore, Md.

E. Picker, St. Louis, Mo.

C. C. Miles, Peoria, Ill.

M. W. Lee, Minneapolis, Minn.

Albert C. Fields, New York, N. Y.

J. E. Bridges, Slater, Mo.

G. P. Rose, Nashville, Tenn.

Geo. T. King, Richmond, Va.

Dan Joseph, Columbus, Ga.

C. H. Tingley, Columbus, Ohio.

Wm. H. Matthews, New Orleans, La.

Wm. Burke, St. Joseph, Mo.

John H. Miller, Tyrone, Pa.

E. A. Grubbs, Greenville, Ohio.

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Jas. L. King, West Chester, Pa.

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Walter Gwinn, Huntington, W. Va.

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Ill.

Dan Joseph Company.

The application for a charter for the Dan Joseph Company is published today. This company has a paid-in capital of twenty-five thousand dollars, and will have an authorized capital of one hundred thousand dollars.

Mr. Dan Joseph will be the president of the company, Mr. Hamlin Ford will be the vice-president, and Mr. Barschall Andrews the secretary and clerical man.

The new company will take over the business of Mr. Dan Joseph. They will operate a big warehouse and grain elevators and do a storage and commission business on a large scale. The company will do business with the wholesalers and jobbers over the entire southeast. The enterprise will be one of the greatest importance and before a great while the entire authorized capital will be utilized in the business.

Mr. Dan Joseph is the original wholesale broker of Columbus. He has been in the business since 1885, and is well and favorably known to the jobbing trade in several states. Before embarking in his present business Mr. Joseph had seven years' experience in the grocery trade as traveling salesman for the old Pioneer Stores. He is familiar with every detail of the business, and carries the accounts of the leading houses in his several lines. The grain business done by Mr. Joseph is already something enormous, amounting to some two million bushels a season. It will be largely increased by the company, with its elevators, increased capital and improved facilities for handling grain. Mr. Joseph has the largest business of the kind in Georgia. They handle grain, hay, provisions, flour and a general line of merchandise. The company will operate a bonded warehouse, besides grain elevators and being storage and commission dealers. Columbus has long needed a company of this line, and the wholesalers and jobbers are greatly pleased to learn that the Dan Joseph Company will branch out so extensively in their line of business.

Mr. Hamlin Ford, who will be elected vice-president of the company as soon as it can be formally organized under the charter applied for, has been with Mr. Joseph for the past nine years. He is his right-hand man. Mr. Ford has been in the brokerage business ever since he was 12 years old. He has grown up in the business, and there is no detail of it with which he is not thoroughly familiar. He is a self-made man, and has firmly established himself among the leading business men of the city.

Mr. Barschall Andrews, who will be the secretary and clerical man for the company, has been keeping books for the wholesale grocery house of Mr. M. W. Kelly previous to this change. As a young man he was with Blanchard & Williams, warehousemen, and was with the Central of Georgia Railroad for several years. He is well known to the trade, and is considered one of the best office men in the city. He will be a valuable man for the Dan Joseph Company.

The three make a strong team. While all are young men, full of activity and vigor, each has had long experience in the business, which will be conducted along modern and progressive lines from the start. The company takes over a long established and successful business, which will be built up, enlarged and expanded. The Columbus territory is a fine field for such a business, and the Dan Joseph Company proposes to make the most of it.—The Columbus (Ga.) Ledger.

Time of National Association Meetings.

In view of the recent animated discussion of the date for holding the annual meeting of the Grain Dealers National Assn., it is interesting to note the dates and places of the annual meetings which have been held heretofore.

The first meeting was held in Chicago Nov. 9th, 1896, and subsequent meetings as follows:

Des Moines, Ia., June 29 and 30th, 1897;

Chicago, Nov. 2nd and 3rd, 1898;

Chicago, Oct. 18th and 19th, 1899;

Indianapolis, Ind., Nov. 20th and 21st, 1900;

Des Moines, Ia., Oct. 2nd, 3rd and 4th, 1901;

Peoria, Ills., Oct. 1st, 2nd and 3rd, 1902;

Minneapolis, Minn., Oct. 6th, 7th and 8th, 1903.

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Local grain elevator and feed mill, together with valuable railway site, for sale at \$20,000. Plant averaging over 50 per cent. net profits annually on this valuation. Reason for selling, desire engaging in much larger business. See or write F. N. Hendrix, 603 Guaranty Loan Bldg., Minneapolis, Minn.

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Our representative for the North-West, MR. D. E. McGAW, will be in attendance upon the convention, headquarters at the Plankinton Hotel, and will be pleased to show the books, giving any further information, and take orders.

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Corn 48³/₄

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5	304	2	65	404	3	52	504	4	39	604	5	26	704	6	13
5	305	2	66	405	3	53	505	4	40	605	5	27	705	6	14
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5	312	2	72	412	3	59	512	4	46	612	5	33	712	6	20
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5	320	2	79	420	3	66	520	4	53	620	5	40	720	6	27
5	321	2	79	421	3	66	521	4	54	621	5	41	721	6	28
5	322	2	80	422	3	67	522	4	54	622	5	41	722	6	29
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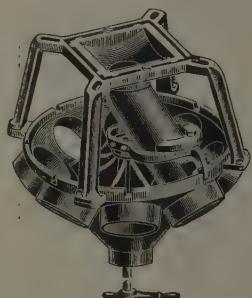
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OMAHA, NEB.

Suggestions for Improvement of Arbitration Procedure.

(By B. A. N.)

The arbitration features of the affiliated ass'ns, and the National Ass'n, should be attractive features, and be an inducement to grain dealers to connect themselves with ass'n work. Our courts are practically boards of arbitration, and the expense and annoyance incident to prosecuting claims before them can be avoided through a proper system of arbitration, with settlements more universally satisfactory, if the procedure is correct.

If the manner of instituting arbitration proceedings, and statement of the cases, and the introduction of evidence is carelessly drawn, discontent follows, the objects of arbitration are defeated, and in many instances the parties thereto, are so aggrieved as to abandon their connection with the associations.

Under the present plan of arbitration appeals to the National Ass'n may be taken by either party, but under such conditions as practically to require the institution of new and original proceedings. For instance, under the present construction of the mode of procedure, a new bond is required from each party, and additional fees are required to be deposited by each of the litigants. Should one party be satisfied with the award of the first committee and decline to assist in perfecting the appeal, a highly unsatisfactory condition would develop.

A uniform system should be adopted whereby the indemnity bonds taken by affiliated organizations could be transferred and protect the National Arbitration Committee, and the party aggrieved at the first decision should be required to put up the necessary amount of money to perfect his appeal, independent of the action of the other party. Anything short of that will result in discontent and a feeling that arbitration is less efficient than it should be.

Some rule governing the introduction of evidence should be adopted and that should harmonize with the ordinary rules of evidence required in a court of law. The procedure begun in the first instance and terminating with the appeal to the National Arbitration Committee should be carefully wrought out and gotten on as nearly perfect lines as possible, to the end that a party will have some intelligent guide for the introduction of evidence.

There should also be some provision for a new trial or review on the application and showing of one party, similar to that allowed in the courts of law; and more particularly should that be true in arbitration cases than cases in court, for the reason, that the arbitrating committees are not skilled lawyers, and not always competent judges of the force and effect that should be given to evidence, so when an injustice is likely to follow a decision, and that is brought to their attention by motion for rehearing, they should have the authority to review their verdict and render a finding based on the review.

The whole subject of arbitration should be placed in the hands of a competent committee, with instructions to revise and report a code of procedure, recommending its adoption, not only by the National, but by the affiliated associations, so that there will be a harmonious blending of the elements necessary to a perfect, or a reasonably perfect procedure.

Property interests are involved in every controversy, and when men become members of an association, and agree to have

their differences involving property rights arbitrated, it is on the presumption that the same will be done in a reasonably intelligent and legal manner; anything short of that would not be sustained by the courts, nor will it be sustained by the membership as it becomes more conversant with the imperfect procedure.

To the end that we may accomplish the highest aims of the Association, and settle controversies and differences between members in a way most likely to be satisfactory, let us have such a review of the rules and regulations under the supervision of a capable attorney or others qualified to furnish the skill and knowledge necessary for a proper procedure, and when the same has been adopted by the National Ass'n, report it to the affiliated ass'ns urging its adoption by each of them.

The Minneapolis Special.

The South Minnesota and South Dakota Grain Dealers Ass'n held a meeting in Minneapolis yesterday. A large number of them left that city last night over the C. & N.W. R. R. and will arrive here this morning. Among those on the train are:

W. H. Chambers, Minneapolis.
A. F. Brennen and wife, Minneapolis.
W. B. Hatch, Minneapolis.
F. R. Durant and wife, Minneapolis.
H. D. McCord, Minneapolis.
L. N. Loomis, Minneapolis.
B. B. Anderson, Minneapolis.
S. G. Strong, Minneapolis.
F. M. Davies, Minneapolis.
J. J. Quinn, Minneapolis.
M. W. Lee, Minneapolis.
H. Rippe and wife, Fairmount, Minn.
E. A. Brown, Luverne, Minn.
Jno. Cronan, Rosecreek, Minn.
P. Voss, Echo, Minn.
W. A. Forsyth and wife, Hadley, Minn.
M. King, Utica, S. D.
H. S. Greig, Emery, S. D.
W. J. Shanard, Bridgewater, S. D.
Geo. Shanard, Bridgewater, S. D.
A. H. Betts, Mitchell, S. D.
A. O. Carpenter, Sioux Falls, S. D.
C. W. Thompson, Parker, S. D.
Adam Royhl, Arlington, S. D.
J. T. Scroggs, Beresford, S. D.
H. Hahn, Lemars, Ia.
L. Peters, Rock Rapids, Ia.

Wisconsin Association Meeting.

The Board of Directors of the Wisconsin Grain Shippers' Association will meet here to-morrow in the Secretary's office, 49 Mitchell Building, to decide upon time and place of holding its annual meeting.

Early Arrivals.

Last night the following were already registered at the Plankinton:

Chas. England, Baltimore.
L. J. Lederer and wife, Baltimore.
A. A. Kuhl, Baltimore.
Chas. McDonald, Jr., Baltimore.
J. A. Loane and wife, Baltimore.
G. A. Hax and wife, Baltimore.
Miss Wilkens, Baltimore.
C. M. Pitt and wife, Baltimore.
Charles S. Clark and wife, Chicago.
S. T. Beveridge and wife, Richmond, Va.
L. Gibson, New York.
B. Gulshen, Odell, Ill.
J. D. Shanahan, Buffalo.
Homer Chisman and wife, Cincinnati.
A. Gerstenberg, Chicago.
L. Cortelyou, Muscotah, Kan.
G. H. Currier, Prescott, Ia.
Geo. A. Wells and wife, Des Moines, Ia.
F. P. Lint and wife, Kansas City, Mo.
Geo. A. Stibbens and wife, Chicago.
Walter Stibbens, Chicago.
H. R. Phillips, Chicago.
E. H. Culver, Toledo.
A. J. Flatt and wife, Champaign, Ill.
E. J. Smiley, Topeka, Kans.
A. T. Rodgers, Beloit, Kans.
S. S. Tanner and wife, Minier, Ill.
R. J. Railback, Hopedale, Ill.
M. L. Vehon and wife, Chicago.
C. F. Barnthouse and wife, Upper Sandusky, O.
M. F. Crissman and wife, Manchester, O.
Daniel P. Byrne, St. Louis.
John W. Snyder, Baltimore.
J. F. Swart, Minneapolis.
Jas. B. Canby, Philadelphia.
H. D. McCord, Minneapolis.
Oscar C. White, Chicago.
D. Hunter, Hamburg, Ia.
T. C. Crabb and wife, Crawfordsville, Ind.
A. E. Reynolds and wife, Crawfordsville, Ind.
B. Taylor and wife, Lafayette, Ind.
W. B. Foresman, Lafayette, Ind.

Arrived by Water.

Among those who arrived by boat this morning were:

C. A. McCotter and wife, Indianapolis.
L. R. Doud and wife, Indianapolis.
H. N. Knight and wife, Monticello, Ill.
Mr. Howard, Monticello, Ill.
Miss Kee, Monticello, Ill.
A. F. Wood and wife, Monticello, Ill.
Jas. A. Connor, St. Louis, Mo.

The Remington Typewriters.

The new No. 6 Remington Typewriters are used in transcribing the report of this meeting. You can see them at work in Room 252, Plankinton.

O. Z. BARTLETT, PRES'T.

B. G. ELLSWORTH, VICE-PRES'T.

H. H. PETERSON, SECY.

L. BARTLETT & SON CO.

GRAIN

COMMISSION MERCHANTS.

BRANCH HOUSES,
CHICAGO, MINNEAPOLIS
& ST. LOUIS.

ROOM 23
CHAMBER OF COMMERCE
BUILDING.

...MILWAUKEE...

The Concert.

Thursday evening's concert at the Chamber of Commerce will be one grand affair. All members of the local trade will lend dignity to the occasion by appearing in evening dress.

Arrangements have been made for musical numbers by Claudio's string orchestra, the best in the West, and the famous Lyric Glee Club will give three or four songs.

Wednesday Evening at the Exposition.

Tickets will be issued to all delegates and visitors when they register at the G. D. N. A. headquarters, Plankinton House, for Brooks' Band concert at the Exposition Building, Wednesday evening.

The building has been beautifully decorated for the occasion and a rag-time program selected for the grain dealers.

Decorations.

The Milwaukee Chamber of Commerce is decorated both outside and inside with electric lights, covered with colored paper of different hues, in fact \$500 has been expended in decorating it for the reception Thursday evening.

Above the main entrance is a large electric sign, "WELCOME," and about it festoons of incandescent electric lights.

In the exchange hall many festoons of electric light bulbs covered with tissue paper of delicate colors extend from the walls to the dome above the trading pit.

The effect is very pleasing.

Do not fail to be on hand Thursday night.

Time Unfavorable for Texas Delegates.

Our Association will not be represented at the annual meeting of the National Association. You understand that we are right in the midst of our grain business, wheat and oats are being threshed, and it is almost impossible for any one to get off.

If the National Association want us to attend they will have to select some other time for holding their annual meetings, but, of course, they can get along without us.

Yours very truly,
H. B. DÖRSEY, Secretary.
Weatherford Texas, June 14, 1904.

Exchange Delegates.

Exchange delegates to meeting are as follows:

Peoria Board of Trade—C. C. Miles, R. Van Tassell, G. C. Clark, F. W. Arnold, A. G. Tyng, L. Mueller.

Kansas City Board of Trade—F. P. Lint, Geo. H. Davis, A. R. Pierson, M. McFarlin.

St. Louis Merchants' Exchange—T. B. Morton, J. S. McClellan.

Chicago Board of Trade—Walter Fitch, E. W. Wagner, Geo. E. Marcy, James Petit, Frederick S. Martin, R. H. Donnelly, W. S. Crosby, I. P. Rumsey, Wm. N. Eckhardt, D. I. Van Ness, John R. Leonard.

Minneapolis Chamber of Commerce—C. M. Harrington, John R. Marfield, John McCarthy, Geo. Duvigneaud, Thos. Taylor, Geo. M. Case, H. H. King, W. H. Wheeler, F. B. Wells, C. E. Wenzel, W. O. Timmerman.

New Orleans Board of Trade—A. F. Leonhardt, W. L. Richeson, John C. Fears, W. T. Heim, Henry B. Schreiber, E. V. Benjamin, H. W. Benedict and Fred Muller.

Personal.

T. M. McCord & Co. will be pleased to see you in Parlor B.

L. H. Manson and H. M. Paynter, of Fyfe, Manson & Co., Chicago, will occupy room 254, the Plankinton, during the convention, where they will be pleased to greet friends.

Rosenbaum Bros.' headquarters are in rooms 248 and 249. Souvenirs free.

G. A. Hax and wife, of G. A. Hax & Co., are in attendance at the meeting, with headquarters at the Plankinton.

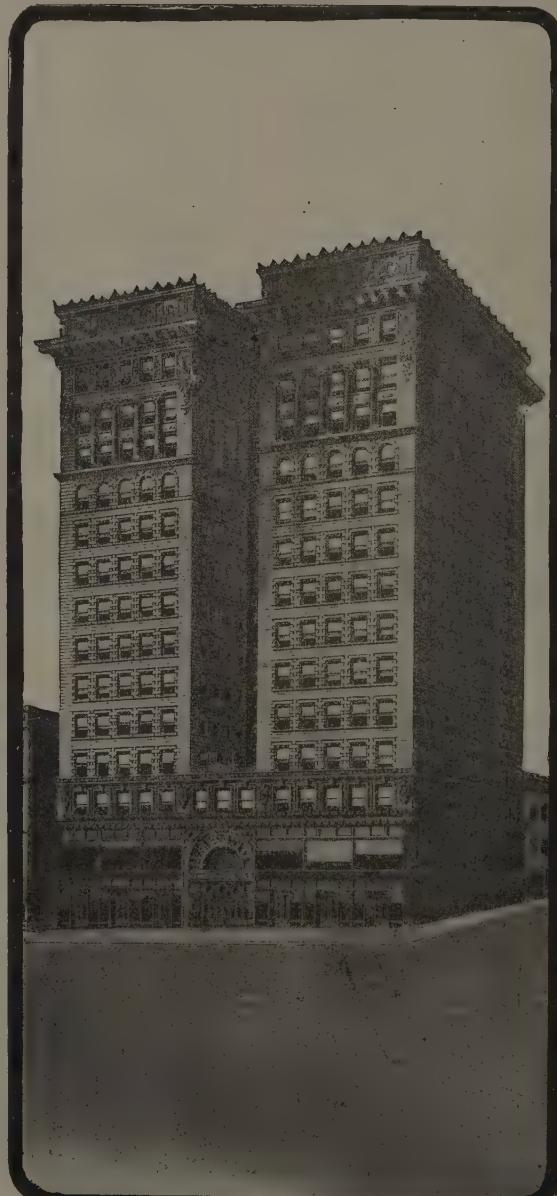
The Official Badge.

The official badge supplied by the local committee is a very handsome and neat medal, bearing a representation of the Ass'n's trademark suspended by a red, white and blue ribbon from a bar, on which is embossed the word "Milwaukee." Wear one and you can go anywhere you wish to.

Buffalo After Next Meeting.

Buffalo is in the field for the next meeting of the Grain Dealers' National Association, and shall do everything possible to secure same. As this is the second attempt and as from an Association point of view it would seem very desirable to hold the meeting in the east, we hope to be successful. Yours truly,

T. J. STOFER.



WELLS BUILDING, MILWAUKEE.
HOME OF MILWAUKEE ATHLETIC CLUB.

No Exhibit of Samples.

The Chief Grain Inspectors National Ass'n, which is in session with the Grain Dealers National Ass'n, have omitted their usual exhibit of typical samples of grain grades owing to the lateness of the present crop season, it being impossible in many markets to procure the necessary varieties. The type sample for the crop now on the market having been shown at the convention in Minneapolis in October last.

J. D. SHANAHAN, Sec'y.

New Orleans After Next Meeting.

Fred Muller, Secretary of the New Orleans Board of Trade, writes: "You bet we are in the race for next convention. We want it and must have it."

The New Orleans Board of Trade has appointed the following delegation of members of the Exchange to represent our Association at the annual convention of the National Grain Dealers' Association, and the Chief Grain Inspectors' Association, at Milwaukee, on June 22d to 24th:

A. F. Leonhardt, Acting Chairman
Grain Committee.

W. L. Richeson, Chief Grain Inspector;
Weighmaster.

John C. Fears, Superintendent Elevators
I. C. Railroad.

W. T. Heim, Superintendent Gould System
Elevators.

Henry B. Schreiber, Grain Merchant.
E. V. Benjamin, of Mente & Co.

H. W. Benedict, of the Benedict Com. Co.
Fred Muller, Secretary-Treasurer Board of Trade.

The delegates will leave New Orleans on Saturday, June 18th, for Chicago, and will

arrive in Milwaukee in time for the opening of the convention on the 22d. It is probable that the delegates will be accompanied by their wives.

Philadelphia Opposed to Early Meetings.

Philadelphia will not be represented at the Grain Dealers' National Association Convention June 22 to 24 inclusive.

Recently the question of sending delegates to the convention was taken up by the board of the Commercial Exchange, and W. F. Hager, president, was authorized to appoint delegates. Inquiry among members of the Exchange elicited the fact that no one seemed desirous to go, and so no delegates have been named.

It is felt that the convention, coming before the crops are harvested, gives little opportunity to accomplish anything of substantial value to the grain trade.—Philadelphia North American.

LATER—The Commercial Exchange of Philadelphia has appointed James B. Canby to represent it at the convention.

NATIONAL HAY ASSOCIATION DELEGATES: Chas. S. Bash, Fort Wayne, Ind.; Chas. England, Baltimore, Md.; E. L. Rogers, Philadelphia, Pa.; Albert Gale, Cincinnati, Ohio; Geo. C. Warren, Saginaw, Mich.

JOHN B. DAISH wired Mr. England yesterday from New York: "Will be with you Thursday morning." John has been singing the Wurtzberger lullaby for some time, but without any apparent effect upon the little bald spot on the top of his head.

Toledo's Delegation.

Fred Mayer of J. F. Zahm & Co.
W. E. Tompkins of Raymond P. Lipe.
Fred W. Rundell of W. A. Rundell & Co.
John C. Keller of C. A. King & Co.
Edward H. Culver, Chief Inspector.

Chief Inspectors.

John O. Foering, President of the Chief Grain Inspectors Nat'l Ass'n, arrived yesterday.

J. D. Shanahan, Sec'y of the Ass'n, and Vice-Pres. Chas. McDonald, Jr., came in yesterday.

E. H. Culver of Toledo, Homer Chisman and wife of Cincinnati, also arrived one day ahead of time.

Jo Bidwell is unavoidably detained at home by an ax in the neck.

W. L. Richeson of New Orleans will arrive this morning with samples of Crescent City grades. None of the other inspectors mentioned in the foregoing will exhibit grades.

Milwaukee Hotels.

HOTEL ABERDEEN, 909 Grand Ave. H. S. Hadfield, prop. Rates \$2.00 and \$2.50 per day.

HOTEL ATLAS, cor. Third and Sycamore Sts. M. Olle, prop. Rate \$2.00 per day.

HOTEL BLATZ, City Hall Square. Louis Lukes, prop. Rates, European plan, from \$1.00 to \$2.50 per day.

HOTEL DAVIDSON, 3rd St., near Grand Ave. N. F. Burke, manager. Rates American plan, \$2.00 and up. European plan \$1.00 and up.

KIRBY HOUSE, East Water and Mason Sts. Neacy & McLaughlin, props. Martin J. McLaughlin, manager. Rates, American plan, \$2.00 per day. European plan, 50c, 75c and \$1.00 per day.

HOTEL PFISTER, Wisconsin and Jefferson Sts. A. L. Severance, manager. Rates, American plan, \$3 to \$5 per day. European plan, \$1.50 to \$3.50 per day.

PLANKINTON HOUSE, Grand Ave. F. C. Safford, manager. Rates, American plan, \$3.00 and upward per day. European plan, \$1.50 and upward per day.

REPUBLICAN HOUSE, Third and Cedar Sts. Alvin P. Kletzsch, manager. Rates, American plan, \$2.00 to \$3.50 per day.

SCHLITZ HOTEL, Grand Ave. and Third St. August Pleiss, prop. Rates, European plan only. Rooms \$1.00 and up. With bath, \$1.50 and up.

ST. CHARLES HOTEL, City Hall Square. St. Charles Hotel Co., prop. F. J. Matchette, pres. Rates, American plan, \$2.00 to \$3.50 per day. European plan, \$1.00 to \$2.50 per day.

WHEN YOU ATTEND
The Grain Dealers' Nat'l Convention
AT MILWAUKEE

CALL ON THE

VAN AUKEN-SMITH COAL CO.

310-1-2-3 WELLS BUILDING

And let us show you over the finest business structure
in the Northwest.

ALL GRADES OF COAL

Sold at prices materially below those made by the Trust companies.

Ship your grain to

O. G. SPANN,

27 Chamber of Commerce
BUFFALO, N. Y.

Commission Merchant.

Barley a Specialty

Established 1881.

W. M. BELL & COMPANY

45 CHAMBER OF COMMERCE

Extend a cordial invitation to delegates and visitors to make
use of their office and its conveniences
while in the city.

The GRAIN DEALERS JOURNAL.

MRS. S. B. SAMPSON having contracted the convention habit, will attend, altho' it will be impossible for Mr. Sampson to cum. Her many friends among the convention habitues will be pleased to see her.

SOME action should be taken here to check the railroad movement for the so-called uniform bill of lading. It is a shrewd trick on the part of the railroads, but it will work no relief to grain shippers.

The son of whom Milwaukee is so justly proud, Carl Marr, has a beautiful picture at the Layton Art Gallery. Many will remember this immense canvas, "The Flaggallants," at the World's Fair.

GET your pardners all! The Grain Dealers are going to two-step to a tune dedicated in their honor on Thursday evening. Besides the wives of the grain dealers are attractive and will make good pardners.

DID you ever see that beautiful little animal, the Panda Wahä. There is one at the public museum in the public library building; also an exhibit of squirrels and foxes which will delight the heart of any sportsman or forest lover.

THE many friends of E. A. Grubbs will regret to learn that he has been detained at home by the severe illness of Mrs. Grubbs. His wife has attended several meetings of the Nat'l Ass'n and numbers many of the regular attendants among her friends.

A GRAIN dealer told a native Milwaukeean that in this city they even made beer in the public museum. When the Milwaukee indignantly denied the statement the facetious grain man said: "Yes, the kangaroo went in with hops and there's a bruin (brewing) there."

Bob McKellar's Greeting.

Those of the 1,800 dealers who attended the Des Moines convention in 1901 will be pleased to hear again from R. L. McKellar of Memphis, who carried the convention away with him to the sunny southern field where the mint julep grows. He sends his greetings with the following:

WHEN FROST IS ON THE JULEP.
When the liquid is all ambered,
Toned with spices and frapp'd,
And the fluid in thermometers
Touch one hundred in the shade—
How gently rolls the world away,
How soon the hours pass,
When the frost is on the julep,
And the straw is in the glass!

What pretty dreams come laughing with
Each vigorating quaff,
And as we keep on quaffing, how
We linger, love and laugh,
Until the raveled vestiges
Of care, and all—they pass,
When the frost is on the julep,
And the straw is in the glass!

Yet, hold! The while we drift and dream,
The world moves on apace;
The sands are filtering through the glass,
And we—we lose the race!
O how the dead years haunt us
And watch the humdrum pass,
When the frost is on the julep,
And the straw is in the glass!

DANIEL P. BYRNE & CO.

Successors to Redmond Cleary Commission Co.
Established 1854 Incorporated 1887

Chamber of Commerce, ST. LOUIS, MO.

Handlers of

Grain and Hay

EXCLUSIVELY ON COMMISSION

Twenty-Four Years Experience

Competent Salesmen, Quick Sales

PROMPT RETURNS

Liberal Advances on Consignments

Close Attention to the Interests of Shippers

We - Solicit - Your - Shipments

C. G. EGLY BERNE, INDIANA

Representing

BERNE GRAIN AND HAY CO.

Berne, La Grange, Huntertown and Geneva, Ind.

WITMER GRAIN CO.

Grabill, Ind.

IS AT THIS MEETING

Members of the National Grain, Hay and Coal Associations.

Grabill, Ind., on Wabash R.R.
Berne and Geneva, Ind., on G.R. & I.R.R.

G. A. HAX & CO.

R & A Y

COMMISSION

BALTIMORE, MD.

Established 1882.

G. A. HAX.
J. B. WM. HAX.

Badges.

Secretaries of the state associations have conferred in the matter of supplying members with badges and arrived at the conclusion that the state badge has been robbed of its significance, hence should be omitted.

If the dealers of each state would decorate themselves only with the badges of their own organizations, then would others in attendance be able to determine where each came from by the badges he wore. During the last three years, however, beginning with the Des Moines convention, every dealer has insisted upon having one each of all the badges worn as a souvenir. This has multiplied the expense of state badges and destroyed their usefulness, hence none will be provided.

Write for my
"Grain Trade Talks"

Edward G. Heeman

GRAIN AND PROVISIONS,

STOCKS, BONDS, COTTON AND COFFEE.

199 LaSalle St., Ground Floor, Home Insurance Bldg.

Member Chicago Board of Trade.

CHICAGO

COMMISSION MERCHANT ONLY,
Doing no trading whatever on my own account, which enables me
to judge the market from an unbiased standpoint.

All business transacted through and confirmed by Chas. W. Gillett & Co.

Consignments of cash grain and orders futures have my personal attention.

My "GRAIN TRADE TALKS" are published in full in the Chicago Evening Post and Chicago Journal. Will send either paper free to customers.

WM. R. HAMMOND,

JNO. W. SNYDER.

HAMMOND & SNYDER

GRAIN

Receivers and Exporters.

CONSIGNMENTS SOLICITED.

Baltimore, Md.

The WILLIAM HOPPS GRAIN & HAY CO.

Distributors

Grain, Hay and Feed Stuffs

OUR SPECIALTY

Hay and Ear Corn

524 and 528 E. Monument Street, BALTIMORE, MD.

Chas. England & Co.

Commission
Merchants

GRAIN HAY SEEDS

9 East Pleasant St., Baltimore, Md.

Thos. H. Botts & Co.

Commission Merchants
GRAIN, SEEDS, FLOUR

Liberal Advances
Made on Consignments.

11 E Saratoga St., 3rd Floor,
BALTIMORE, MD.

GRAIN ELEVATORS

AND CONTENTS

Insured at Grain Dealers' Exchange
by Elevator Underwriters at - - -

ACTUAL COST

with a minimum expense. The most prominent people in the trade are subscribers. Elevator operators of commercial integrity, with acceptable risks, are eligible. Arrange now for insurance for the coming season. Write for information.

U. S. EPPERSON.

Attorney and Manager,

407-408-409 Kemper Building, KANSAS CITY, MO.

J. J. COON,
GRAIN, SEEDS AND FEED,
CASH OR FUTURES.

61 PRODUCE EXCHANGE,

TOLEDO, O.

Consignments Solicited. Ask for our Daily Bids.

**W. W.
ALDER**

Consign Your Grain
to a Strictly

**Commission
Merchant**

OUR SPECIALTIES:

Quick Returns and Careful
Guarding of Our Shippers'
Interests.

Correspondence
Invited.

Write for Buffalo Market
Letter.

**83 Board of Trade
BUFFALO, N. Y.**

J. F.

**ZAHM & CO.
OF**

TOLEDO, OHIO

handle grain and seeds for regular dealers (but not
for scoopers and farmers.)

ESTABLISHED
1879

Ask for our Daily Red Letter—Free
OUR MR. MAYER IS AT THE CONVENTION.

J. F. ZAHM
F. W. JAEGER
FRED MAYER

C. B. McCABE,
No. 47 Produce Exchange,
Toledo, O.

Says: "My notice of a year
ago in Daily Grain Dealers Jour-
nal that I would do the consignor
good on grain and seeds shipped
me has proven true. I am still
here for consignments, and make
no card bids—but do not forget
you will get the highest price ob-
tainable on all favors entrusted
to me."

The Raymond P. Lipe Co.

**HAY, STRAW
GRAIN
MILL FEED**

Transfer Houses on the L. S. &
M. S. & Toledo Terminal Ry.

RAYMOND P. LIPE, President.
W. E. TOMPKINS, Secretary.

IF YOU WANT...

To Buy Milling Wheat or
other Grain Communicate with
Benton Grain Co.
KANSAS CITY, MO.
Careful and Prompt Attention Given all orders.

B. J. BURNS

H. T. BURNS

**BURNS BROTHERS
GRAIN**

We solicit your consignments

MEMBERS: BUFFALO CHAMBER OF COMMERCE, THE CORN EXCHANGE
OF BUFFALO, NEW YORK PRODUCE EXCHANGE, GRAIN
DEALERS NATIONAL ASSOCIATION.

43 AND 44 CHAMBER OF COMMERCE

BUFFALO, N. Y.

The H. L. STRONG GRAIN Co.

Capital Stock \$25,000.00 Fully Paid

ALL KINDS OF GRAIN.

Kansas Hard Wheat A **Specialty**

Operate 30 country buying stations
in Kansas and Indian Territory

Main Office Board of Trade

KANSAS CITY, MO.

SCALES

The Improved Gaston

A SAMPLE ORDER GUARANTEES A
REGULAR CUSTOMER. WRITE FOR
CATALOG AND PRICES.

The N. B. Gaston's Sons Co.
BELOIT, WIS.

INSURANCE AT ACTUAL COST

For nearly SEVEN years the cost for Insurance in the GRAIN SHIPPERS MUTUAL FIRE INSURANCE ASSOCIATION has never exceeded THREE-FOURTHS of the rate.

If Our Agent Does Not Call, Write to

F. D. BABCOCK, Sec'y.,

IDA GROVE, IA.

Losses paid \$125,000

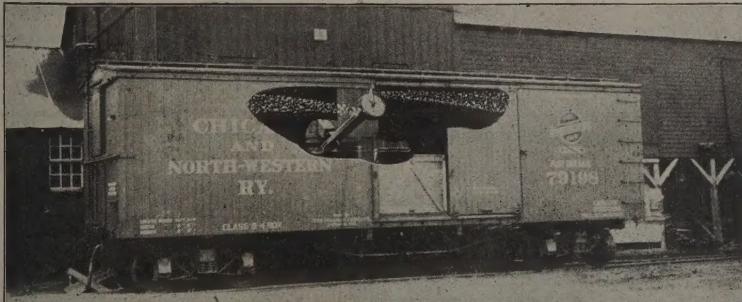
Risks in force, \$5,900,000

EASY TO HANDLE

Willford's Light-running Three-roller Mills

Are not only easy to handle, but grind the most feed for power consumed of any feed grinder made. Send for circulars and prices.

Willford Manufacturing Co., 303 So. Third St., MINNEAPOLIS, MINN.



Car Being Loaded with a Screw Conveyor Car Loader.

HORTONVILLE, Wis., Sept. 19th, 1903.

IOWA GRAIN & MFG. CO., Odebolt, Iowa,

Gentlemen:—We have been using one of your Screw Conveyor Car Loaders for some time and find that it works to perfection. It loads a car at both ends as well as at the center full to the roof without shoveling and with it our two horse power Pierce Gasoline Engine can ear 1,000 bushels per hour. Loads from any one of our eight chutes conveniently. Can change from one chute to another in one minute. The $\frac{3}{4}$ -in. cable drive you furnish for same does not get out of alignment like belt and shafting, is easily attached to any line shaft and goes to any number of chutes, and as a conveyor will force grain up grade to rotary it cars nicely from our low down chutes. Have been in the Grain and Elevator business continuously for 34 years and have never seen cars loaded cheaper, easier and better than with the Screw Conveyor Car Loader.

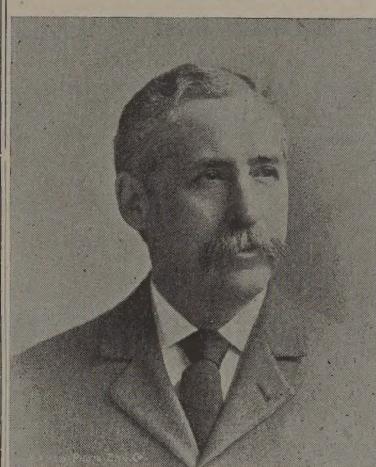
W. W. SLYSTER,
MGR. NORTHERN GRAIN CO.

If in need of a car loader let us ship you one like the above on trial.

In like manner let us ship you a special car mover.

20th Century Grain Storage and Ear Corn Cribbing
Machinery a Specialty.

IOWA GRAIN AND MFG. CO.
ODEBOLT, IOWA



**COL. E. L. ROGERS.
E. L. ROGERS & CO.**

Commission Merchants.
Grain, Feed, Hay, Straw, Etc.
PHILADELPHIA, PA.

Are represented at the Annual Meeting of the Grain Dealers National Association by Mr. E. L. Rogers. He will be glad to meet you.

WRITE FOR OUR DAILY MARKET LETTER

J. H. WARE
E. F. LELAND
C. W. LEE
F. J. FAHEY

CONSIGN

YOUR GRAIN AND SEEDS AND
SEND YOUR ORDERS TO

WARE & LELAND

200-210 Rialto Building,
CHICAGO.

For GRAIN, PROVISIONS,
STOCKS AND
COTTON.

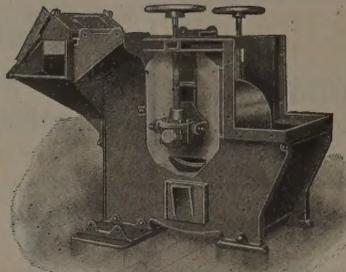
YOUR INTERESTS ARE OUR INTERESTS.

The GRAIN DEALERS JOURNAL.

Specialties: GRAIN, FLOUR, FEED, HAY AND STRAW
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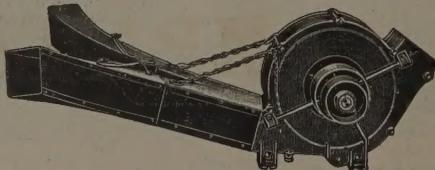
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